

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

		Restoriation Industry,	Asplundh Tree	
		i tootoriation maaoti y,	Aspidituti 1166	
Bidder: ArborW	Vorks LLC	LLC	Expert, LLC	Burford's Tree

only a state of the state of th	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
--	---------------	--------------	----------------	-----------	-----------

A. Total Firm Bid Price Per Distribution Pole Line Mile (Anticipated to trim 350-400 pole line miles per year)

FY 24 Non-Vehicle Accessbile/Manual Climbing FY 25 Non-Vehicle	Per Mile	\$35,250.00	\$20,024.00	\$31,560.01	\$39,434.00
Accessbile/Manual Climbing	Per Mile	\$37,850.00	\$20,625.00	\$31,560.01	\$41,406.00
FY 26 Non-Vehicle Accessbile/Manual Climbing	Per Mile	\$40,450.00	\$21,244.00	\$31,560.01	\$42,648.00
FY 24 Vehcile Accessible/ 69kv Transmission Overbuilt	Per Mile	\$12,050.00	\$7,395.00	\$11,944.12	\$12,506.00

Lakeland RISK & PURCHASING

BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

	Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
FY 25 Vehcile Accessible/ 69kv Transmission Overbuilt FY 26 Vehcile Accessible/ 69kv Transmission Overbuilt	Per Mile Per Mile	\$12,900.00 \$13,750.00	\$7,617.00 \$7,846.00	\$11,944.12 \$11,944.12	\$13,131.00 \$13,525.00
FY 24 Vehicle Access/Aerial Lift FY 25 Vehicle	Per Mile	\$9,750.00	\$6,499.00	\$9,187.78	\$8,766.00
Access/Aerial Lift	Per Mile	\$10,500.00	\$6,695.00	\$9,187.78	\$9,204.00
FY 26 Vehicle Access/Aerial Lift	Per Mile	\$11,150.00	\$6,995.00	\$9,187.78	\$9,480.00

Total Firm Bid Price for Tree Removal



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL

Vehical Access Tree Removal 4" to 8" Diameter

Non-Vehical Access Tree Removal 4" to 8" Diameter Vehical Access Tree Removal 9" to 12" Diameter

Non-Vehical Access Tree Removal 9" to 12" Diameter Vehical Access Tree Removal 13" to 16" Diameter

e:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
ı		1	I	1
	\$135.00	\$71.00	\$91.65	\$116.00
	\$215.00	\$115.00	\$187.45	\$228.00
	\$295.00	\$298.00	\$303.30	\$441.00
	\$500.00	\$442.00	\$540.45	\$681.00
	\$425.00	\$445.00	\$454.95	\$634.00



Non-Vehical Access Tree Removal 13" to 16" Diameter Total Firm Bid Price for Service Cable Trim by Firm Price

Crew

BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

		Asomeo Environmental		
		Restoriation Industry,	Asplundh Tree	
Bidder:	ArborWorks LLC	LLC	Expert, LLC	Burford's Tree

City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
_	\$850.00	\$675.00	\$900.75	\$1,064.00
	\$135.00	\$155.00	\$113.15	\$237.00

B. Hourly Billing Rates for the Straight Time Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 24

General Foreman	Hourly Wage	\$28.50	\$27.00	\$30.00	\$29.00
General Foreman	Additional Charges (%)	75.00%	40.00%	51.80%	178.00%
General Foreman	Billing Rate (\$/Hr.)	\$49.75	\$44.94	\$45.55	\$51.69
Crew Foreman	Hourly Wage	\$25.00	\$25.00	\$26.00	\$25.00
Crew Foreman	Additional Charges (%)	76.00%	43.00%	66.00%	180.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$44.00	\$43.25	\$43.17	\$45.00

Lakeland RISK & PURCHASING

BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

			Asomeo Environmental Restoriation Industry,	Asplundh Tree	
	Bidder:	ArborWorks LLC	LLC	Expert, LLC	Burford's Tree
	_				
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
	_				
Climber	Hourly Wage	\$23.50	\$23.00	\$25.00	\$24.00
Climber	Additional Charges (%)	73.00%	43.00%	66.70%	181.00%
Climber	Billing Rate (\$/Hr.)	\$40.75	\$40.56	\$41.68	\$43.33
	_				
Trimmer	Hourly Wage	\$22.50	\$21.00	\$22.00	\$22.50
Trimmer	Additional Charges (%)	71.00%	43.00%	69.10%	181.00%
Trimmer	Billing Rate (\$/Hr.)	\$38.50	\$37.18	\$37.21	\$40.79
Apprentice/Ground	Hourly Wage	\$18.50	\$18.00	\$17.00	\$19.00
Apprentice/Ground	-	φ10.30	\$18.00	φ17.00	φ13.00
man	Additional Charges (%)	68.00%	43.00%	75.20%	184.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$31.00	\$30.42	\$29.78	\$34.93

Hourly Billing Rates for the Overtime Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 24



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			Asomeo Environmental	Asplundh Troo	
	Bidder:	A who w\Aloudro I I C	Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Durfordle Tree
	Blader:	ArborWorks LLC	LLC	Expert, LLC	Burford's Tree
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
General Foreman	Hourly Wage	\$42.75	\$40.50	\$45.00	\$43.50
General Foreman	Additional Charges (%)	55.00%	40.00%	36.60%	171.00%
General Foreman	Billing Rate (\$/Hr.)	\$66.25	\$67.41	\$61.49	\$74.43
Crew Foreman	House Word	\$37.50	\$37.50	\$39.00	\$37.50
	Hourly Wage	*	·	*	
Crew Foreman	Additional Charges (%)	55.00%	43.00%	49.40%	173.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$58.15	\$64.88	\$58.28	\$64.80
Climber	Hourly Wage	\$35.25	\$34.50	\$37.50	\$36.00
Climber	Additional Charges (%)	55.00%	43.00%	50.00%	173.00%
Climber	Billing Rate (\$/Hr.)	\$54.65	\$60.84	\$56.27	\$62.40
				-	
Trimmer	Hourly Wage	\$33.75	\$31.50	\$33.00	\$33.75
Trimmer	Additional Charges (%)	55.00%	43.00%	52.20%	174.00%
Trimmer	Billing Rate (\$/Hr.)	\$52.30	\$55.77	\$50.23	\$58.74
Appropriace/Cround	_				
Apprentice/Ground man	Hourly Wage	\$27.50	\$27.00	\$25.50	\$28.50



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			Asomeo Environmental Restoriation Industry,	Asplundh Tree			
	Bidder:	ArborWorks LLC	LLC	Expert, LLC	Burford's Tree		
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL		
Apprentice/Ground	1		1 1	1	ı		
man	Additional Charges (%)	55.00%	43.00%	57.60%	176.00%		
Apprentice/Ground	Billing Rate (\$/Hr.)						
man	Dilling Rate (\$7111.)	\$42.65	\$45.63	\$40.20	\$50.30		
Hourly Billing Rates for the Straight Time Hourly Wage plus any Additional Charges for Eaach Classifcation of Labor for FY 25							
General Foreman	Hourly Wage	\$29.25	\$27.81	\$30.90	\$30.45		
General Foreman	Additional Charges (%)	69.00%	40.00%	51.50%	178.00%		
General Foreman	Billing Rate (\$/Hr.)	\$50.00	\$46.94	\$46.81	\$54.27		
			i	-	-		
Crew Foreman	Hourly Wage	\$26.25	\$25.75	\$26.78	\$26.25		
Crew Foreman	Additional Charges (%)	70.00%	43.00%	65.40%	180.00%		
Crew Foreman	Billing Rate (\$/Hr.)	\$44.50	\$44.25	\$44.30	\$47.25		
Climber	Hourly Wage	\$24.25	\$23.69	\$25.79	\$25.20		
Climber	Additional Charges (%)	70.00%	43.00%	66.10%	181.00%		
Climber	Billing Rate (\$/Hr.)	\$41.25	\$41.56	\$42.77	\$45.50		



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Trimmer	Hourly Wage	\$23.00	\$21.63	\$22.66	\$23.63
Trimmer Trimmer	Additional Charges (%) Billing Rate (\$/Hr.)	70.00% \$39.00	43.00% \$38.18	68.50% \$38.19	181.00% \$42.83
Apprentice/Ground man	Hourly Wage	\$18.75	\$18.54	\$17.51	\$19.95
Apprentice/Ground man	Additional Charges (%)	71.00%	43.00%	74.40%	184.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$32.00	\$31.42	\$30.54	\$36.68
Hourly Billing Rates	for the <i>Overtim</i> e Hourly Wag	e plus any Additional C	harges for Eaach Classifcatio	on of Labor for FY 25	5

General Foreman	Hourly Wage	\$43.85	\$41.27	\$46.35	\$45.68
General Foreman	Additional Charges (%)	55.00%	40.00%	36.30%	171.00%
General Foreman	Billing Rate (\$/Hr.)	\$67.97	\$68.41	\$63.19	\$78.15



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Crew Foreman	Hourly Wage	\$39.40	\$38.63	\$40.17	\$39.38
Crew Foreman	Additional Charges (%)	55.00%	43.00%	48.90%	173.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$61.05	\$65.88	\$59.81	\$68.04
Climber	Hourly Wage	\$36.40	\$35.54	\$38.63	\$37.80
Climber	Additional Charges (%)	55.00%	43.00%	49.50%	173.00%
Climber	Billing Rate (\$/Hr.)	\$56.40	\$61.84	\$57.74	\$65.52
Trimmer	Hourly Wage	\$34.50	\$32.45	\$33.99	\$35.45
Trimmer	Additional Charges (%)	55.00%	43.00%	51.70%	174.00%
Trimmer	Billing Rate (\$/Hr.)	\$53.50	\$57.77	\$51.56	\$61.68
Apprentice/Ground man	Hourly Wage	\$28.15	\$27.81	\$26.27	\$29.93
Apprentice/Ground man	Additional Charges (%)	55.00%	43.00%	56.90%	176.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$43.65	\$46.63	\$41.23	\$52.82



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			Asomeo Environmental Restoriation Industry,	Asplundh Tree	
	Bidder:	ArborWorks LLC	LLC	Expert, LLC	Burford's Tree
	_				
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Hourly Billing Rates	for the Straight Time Hourly	v Wage plus any Additiona	al Charges for Eaach Classif	cation of Labor for I	FY 26
General Foreman	Hourly Wage	\$30.75	\$28.64	\$31.80	\$31.36
General Foreman	Additional Charges (%)	70.00%	40.00%	51.20%	178.00%
General Foreman	Billing Rate (\$/Hr.)	\$52.25	\$47.94	\$48.09	\$55.90
Crew Foreman	Hourly Wage	\$27.50	\$26.52	\$27.56	\$27.04
Crew Foreman	Additional Charges (%)	70.00%	43.00%	65.00%	180.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$46.75	\$46.25	\$45.48	\$48.67
Climber	Hourly Wage	\$25.50	\$24.40	\$26.50	\$25.96
Climber	Additional Charges (%)	70.00%	43.00%	65.70%	181.00%
Climber	Billing Rate (\$/Hr.)	\$43.25	\$43.56	\$43.90	\$46.87
Trimmer	Hourly Wage	\$24.25	\$22.28	\$23.32	\$24.34
Trimmer	Additional Charges (%)	69.00%	43.00%	67.90%	181.00%



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

	Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Trimmer	Billing Rate (\$/Hr.)	\$41.00	\$40.18	\$39.16	\$44.11
Apprentice/Ground man	Hourly Wage	\$19.50	\$19.10	\$18.02	\$20.55
Apprentice/Ground man	Additional Charges (%)	68.00%	43.00%	73.80%	184.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$32.75	\$33.43	\$31.31	\$37.78

Hourly Billing Rates for the Overtime Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 26

General Foreman	Hourly Wage	\$46.15	\$42.97	\$47.70	\$47.04
General Foreman	Additional Charges (%)	55.00%	40.00%	36.10%	171.00%
General Foreman	Billing Rate (\$/Hr.)	\$71.53	\$72.21	\$64.92	\$80.49
				_	_
Crew Foreman	Hourly Wage	\$41.25	\$39.78	\$41.34	\$40.56
Crew Foreman	Additional Charges (%)	55.00%	43.00%	48.50%	173.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$63.95	\$69.50	\$61.40	\$70.08



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

	Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
	<u>.</u>				
	City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Climber	Hourly Wage	\$38.25	\$36.60	\$39.75	\$38.94
Climber	Additional Charges (%)	55.00%	43.00%	49.10%	173.00%
Climber	Billing Rate (\$/Hr.)	\$59.30	\$65.17	\$59.27	\$67.49
Trimmer	Hourly Wage	\$36.40	\$33.42	\$34.98	\$36.51
Trimmer	Additional Charges (%)	55.00%	43.00%	51.10%	174.00%
Trimmer	Billing Rate (\$/Hr.)	\$56.45	\$59.74	\$82.87	\$63.53
Apprentice/Ground	Hourly Wage	\$29.25	\$28.64	\$27.03	\$30.83
Apprentice/Ground man	Additional Charges (%)	55.00%	43.00%	56.40%	176.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$45.35	\$48.88	\$42.27	\$54.40

C. Please State the Hourly Billing Rates for the Following Equipment



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Aeiral Bucket 55-60' with tools and company issued cell phone for the two (2) Full Time and Equipment Crews Disc Chipper for the two (2) Full Time and Equipment Crews	\$30.50 \$10.50	\$21.50 \$9.50	\$22.60 \$7.01	\$25.50 \$7.46
General Foreman	\$18.00	\$13.50	\$14.86	\$19.74
Aerial Lift 42' with tools	\$30.50	\$21.43	\$21.87	\$23.06
Aerial Lift 55-60' with tools	\$32.50	\$21.62	\$22.60	\$23.27
Aerial Lift 70-75' with tools	\$45.50	\$30.00	\$28.69	\$33.62
4 x 4 Aerial Lift 50-60' with tools	\$48.00	\$44.50	\$30.96	\$28.86
Rear Lot Aerial Lift 42' with trailer and tools	\$37.50	\$31.10	\$30.96	\$28.26



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Bidder:	ArborWorks LLC	Asomeo Environmental Restoriation Industry, LLC	Asplundh Tree Expert, LLC	Burford's Tree
City & State:	Oakhurst, CA	Sacremento, CA	Ocala, FL	Ocala, FL
Rear Lot Aerial Lift 50' with trailer and tools Split Dump with tools	\$42.50 \$17.50	\$35.00 \$16.50	\$42.55 \$14.84	\$38.61 \$17.04
Grapple Prentice Loader Tractor with Bat	\$62.00	\$52.00	\$65.86	\$43.69
Wing Mower with appropriate mobilizing vehicle	\$51.00	\$46.18	\$44.17	\$49.60
Marsh Master with mowing deck with appropriate mobilizing vehicle	\$62.50	\$76.85	\$49.36	\$42.78
Skid steer with Fecon mulcher or similar attachment with appropriate mobilizing vehicle	#55 50	\$40.0F	¢07.77	\$74.20
Jarraff with appropriate mobilizing vehicle	\$55.50 \$77.50	\$48.95 \$69.01	\$67.77 \$93.30	\$71.22 \$81.32

Kent, OH

\$25,244.00

\$26,233.00

\$27,282.00

\$9,809.00

Kent, OH

\$10,202.00

\$10,610.00

\$7,357.00

\$7,651.00

\$7,957.00

Kent, OH
\$94.00
\$154.00
\$ 316.00
\$513.00
\$459.00

Kent, OH

\$862.00

\$141.00

\$28.00
62.12%
\$45.39

\$25.00
63.08%
\$40.77

Kent, OH

\$24.00
63.45%
\$39.23

\$22.00
62.76%
\$35.81

\$19.00 64.37% \$31.23

Kent,	ОН

\$42.00
51.31%
\$63.55

\$37.50
52.21%
\$57.08

\$36.00
52.55%
\$54.92

\$33.00	
51.91%	
\$50.13	

\$28.50

Kent, OH

53.41%

\$43.72

\$29.12	
62.12%	
\$47.12	

\$26.00
63.08%
\$42.40

\$24.96 63.45% \$40.80

Kent, OH

\$22.88
62.76%
\$37.24

\$19.76
64.37%
\$32.48

\$43.68	
51.31%	
\$66.09	

Kent, OH	
\$39.00	
52.21%	
\$59.36	
\$37.44	
52.55%	
\$57.12	

\$34.32
51.91%
\$52.14

\$29.64	
53.41%	
\$45.47	

Kent, OH

\$30.28
62.12%
\$49.10

\$27.04
63.80%
\$44.10

\$25.96
63.45%
\$42.43

\$23.80	
62.76%	

Kent, OH

\$38.73

\$20.55

64.37%

\$33.78

\$45.43
51.31%
\$68.74

\$40.56 52.21% \$61.73

Kent, OH

\$38.94
52.55%
\$59.40

\$35.69
51.91%
\$54.22

\$30.83	
53.41%	
\$47.29	

Kent, OH	
\$23.12	
\$7.08	

\$15.02	
\$21.59	
\$23.12	
\$31.85	
\$32.03	
\$29.00	

Kent, OH

\$37.00	
\$15.59	
\$47.83	
\$50.32	
\$50.32	
\$50.32	
\$50.32 \$83.75	

\$76.86 \$105.00



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

			Wright Tree Serive		ı
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts	ĺ

City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA

A. Total Firm Bid Price Per Distribution Pole Line Mile (Anticipated to trim 350-400 pole line miles per year)

FY 24 Non-Vehicle Accessbile/Manual	Per Mile				
Climbing		\$30,540.00	\$37,012.00	\$33,141.02	\$47,318.00
FY 25 Non-Vehicle					
Accessbile/Manual	Per Mile				
Climbing		\$34,698.00	\$38,493.00	\$34,135.26	\$48,737.00
FY 26 Non-Vehicle					
Accessbile/Manual	Per Mile				
Climbing		\$36,849.00	\$40,032.00	\$35,159.31	\$50,200.00
EV 24 Valadila		•	1		
FY 24 Vehcile Accessible/ 69kv					
Transmission	Per Mile				
Overbuilt		\$9,958.00	\$11,589.00	\$13,074.20	\$17,642.00
FY 25 Vehcile		\$9,956.00	\$11,589.00	\$13,074.20	\$17,042.00
Accessible/ 69kv					
Transmission	Per Mile				
Overbuilt		\$10,454.00	\$12,053.00	\$13,466.42	\$18,171.00



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
FY 26 Vehcile Accessible/ 69kv Transmission Overbuilt	Per Mile	\$11,052.00	\$12,535.00	\$13,870.41	\$18,716.00
FY 24 Vehicle Access/Aerial Lift	Per Mile	\$7,651.00	\$8,962.00	\$9,791.73	\$14,691.00
FY 25 Vehicle Access/Aerial Lift	Per Mile	\$8,041.00	\$9,216.00	\$10,085.49	\$15,132.00
FY 26 Vehicle Access/Aerial Lift	Per Mile	\$8,513.00	\$9,585.00	\$10,388.05	\$15,586.00
Total Firm Bid Price for Tre	ee Removal				
Vehical Access Tree Removal 4" to 8" Diameter		\$83.00	\$117.00	\$148.32	\$250.00



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			Wright Tree Serive		
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts	

	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Non-Vehical Access Tree Removal 4" to 8" Diameter Vehical Access Tree		\$134.00	\$180.00	\$296.64	\$360.00
Removal 9" to 12" Diameter		\$345.00	\$218.00	\$444.96	\$500.00
Non-Vehical Access Tree Removal 9" to 12" Diameter		\$560.00	\$334.00	\$593.28	\$720.00
Vehical Access Tree Removal 13" to 16" Diameter		\$551.00	\$335.00	\$1,038.24	\$748.00
Non-Vehical Access Tree Removal 13" to 16" Diameter		\$896.00	\$514.00	\$1,038.24	\$936.00



BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: **Line Clearance Tree Trimming**

1/3/2024 Date:

			Wright Tree Serive		
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts	

	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Total Firm Bid Price			1	1	
for Service Cable					
Trim by Firm Price					
Crew		\$175.00	\$106.00	\$74.16	\$175.00

В. Hourly Billing Rates for the Straight Time Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 24

General Foreman	Hourly Wage	\$30.00	\$32.00	\$28.00	\$29.00
* General Foreman	Additional Charges (%)	76.00%	85.91%	\$19.34	75.00%
General Foreman	Billing Rate (\$/Hr.)	\$52.84	\$59.49	\$47.34	\$50.75
Crew Foreman	Hourly Wage	\$25.00	\$26.00	\$23.00	\$25.00
* Crew Foreman	Additional Charges (%)	90.00%	88.19%	\$23.27	75.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$47.58	\$48.93	\$46.27	\$43.75
Climber	Hourly Wage	\$24.00	\$24.00	\$21.00	\$23.00
* Climber	Additional Charges (%)	92.00%	89.17%	\$22.16	75.00%
Climber	Billing Rate (\$/Hr.)	\$46.13	\$45.40	\$43.16	\$40.25



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
					, , , , , , , , , , , , , , , , , , , ,
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Trimmer	Hourly Wage	\$22.00	\$22.00	\$21.00	\$22.00
* Trimmer	Additional Charges (%)	95.00%	90.36%	\$22.16	75.00%
Trimmer	Billing Rate (\$/Hr.)	\$42.80	\$41.88	\$43.16	\$38.50
Apprentice/Ground man	Hourly Wage	\$17.00	\$18.00	\$16.75	\$17.00
Apprentice/Ground * man	Additional Charges (%)	108.00%	93.56%	\$19.80	75.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$35.34	\$34.84	\$36.55	\$29.75
Hourly Billing Rates	for the <i>Overtime</i> Hourly Wa	age plus any Additional Cha	arges for Eaach Classifcation	on of Labor for FY 24	
General Foreman	Hourly Wage	\$45.00	\$48.00	\$42.00	\$43.50
* General Foreman	Additional Charges (%)	59.00%	73.52%	\$21.16	69.00%
General Foreman	Billing Rate (\$/Hr.)	\$71.34	\$83.29	\$63.16	\$73.59
Crew Foreman	Hourly Wage	\$37.50	\$39.00	\$34.50	\$37.50
* Crew Foreman	Additional Charges (%)	71.00%	75.64%	\$24.77	69.00%

Lakeland RISK & PURCHASING

BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Crew Foreman	Billing Rate (\$/Hr.)	\$64.23	\$68.50	\$59.27	\$63.44
Climber	Hourly Wage	\$36.00	\$36.00	\$31.50	\$34.50
* Climber	Additional Charges (%)	73.00%	76.56%	\$23.53	69.00%
Climber	Billing Rate (\$/Hr.)	\$62.27	\$63.56	\$55.03	\$58.36
Trimmer	Hourly Wage	\$33.00	\$33.00	\$31.50	\$33.00
* Trimmer	Additional Charges (%)	75.00%	77.67%	\$23.03	69.00%
Trimmer	Billing Rate (\$/Hr.)	\$57.78	\$58.63	\$55.03	\$55.83
Apprentice/Ground man	Hourly Wage	\$25.50	\$27.00	\$25.13	\$25.50
Apprentice/Ground * man	Additional Charges (%)	87.00%	80.67%	\$20.88	69.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$47.71	\$48.78	\$46.01	\$43.14

Hourly Billing Rates for the Straight Time Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 25



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

				Wright Tree Serive	
	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts
	_				_
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
General Foreman	Hourly Wage	\$31.50	\$33.28	\$28.84	\$29.87
* General Foreman	Additional Charges (%)	77.00%	85.91%	\$19.74	75.00%
General Foreman	Billing Rate (\$/Hr.)	\$55.90	\$61.87	\$48.58	\$52.27
Crew Foreman	Hourly Wage	\$26.25	\$27.04	\$23.69	\$25.75
* Crew Foreman	Additional Charges (%)	92.00%	88.20%	\$23.70	75.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$50.29	\$50.89	\$47.39	\$45.06
Climber	Hourly Wage	\$25.20	\$24.96	\$21.63	\$23.69
* Climber	Additional Charges (%)	93.00%	89.18%	\$22.56	75.00%
Climber	Billing Rate (\$/Hr.)	\$48.76	\$47.22	\$44.19	\$41.46
Trimmer	Hourly Wage	\$23.10	\$22.88	\$21.63	\$22.66
* Trimmer	Additional Charges (%)	96.00%	90.38%	\$22.56	75.00%
Trimmer	Billing Rate (\$/Hr.)	\$45.23	\$43.56	\$44.19	\$39.66
Apprentice/Ground man	Hourly Wage	\$17.85	\$18.72	\$17.27	\$17.51



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Apprentice/Ground * man	Additional Charges (%)	109.00%	93.54%	\$20.13	75.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$37.33	\$36.23	\$37.40	\$30.64
Hourly Billing Rates	for the <i>Overtim</i> e Hourly Wa	age plus any Additional Ch	arges for Eaach Classifcatio	on of Labor for FY 25	
General Foreman	Hourly Wage	\$47.25	\$49.92	\$43.26	\$44.81
* General Foreman	Additional Charges (%)	60.00%	73.52%	\$21.62	69.00%
General Foreman	Billing Rate (\$/Hr.)	\$75.47	\$83.29	\$64.88	\$75.80
Crew Foreman	Hourly Wage	\$39.38	\$40.56	\$35.54	\$38.63
* Crew Foreman	Additional Charges (%)	72.00%	75.64%	\$25.24	69.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$67.90	\$68.50	\$60.78	\$65.34
Climber	Hourly Wage	\$37.80	\$37.44	\$32.45	\$35.54
* Climber	Additional Charges (%)	74.00%	76.56%	\$23.96	69.00%
Climber	Billing Rate (\$/Hr.)	\$65.82	\$63.56	\$56.41	\$60.40



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Trimmer	Hourly Wage	\$34.65	\$34.32	\$32.45	\$33.99
* Trimmer	Additional Charges (%)	76.00%	77.67%	\$23.96	69.00%
Trimmer	Billing Rate (\$/Hr.)	\$61.07	\$58.63	\$56.41	\$57.50
Apprentice/Ground man Apprentice/Ground	Hourly Wage	\$26.78	\$28.08	\$25.91	\$26.27
* man	Additional Charges (%)	88.00%	80.67%	\$21.25	69.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$50.40	\$48.78	\$47.16	\$44.43
Hourly Billing Rates	for the <i>Straight Tim</i> e Hour	ly Wage plus any Additiona	al Charges for Eaach Classi	fcation of Labor for FY	26
General Foreman	Hourly Wage	\$33.08	\$34.61	\$29.70	\$30.77
* General Foreman	Additional Charges (%)	80.00%	85.90%	\$20.16	75.00%
General Foreman	Billing Rate (\$/Hr.)	\$59.58	\$64.34	\$49.86	\$53.84
Crew Foreman	Hourly Wage	\$27.56	\$28.12	\$24.40	\$26.52
* Crew Foreman	Additional Charges (%)	95.00%	88.23%	\$24.15	75.00%

Lakeland

BID TABULATION

CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Wright Tree Serive Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Crew Foreman	Billing Rate (\$/Hr.)	\$53.63	\$52.93	\$48.55	\$46.41
Climber	Hourly Wage	\$26.46	\$25.96	\$22.28	\$24.40
* Climber	Additional Charges (%)	97.00%	89.18%	\$22.97	75.00%
Climber	Billing Rate (\$/Hr.)	\$52.00	\$49.11	\$45.25	\$42.70
Trimmer	Hourly Wage	\$24.26	\$23.80	\$22.28	\$23.34
* Trimmer	Additional Charges (%)	99.00%	90.34%	\$22.97	75.00%
Trimmer	Billing Rate (\$/Hr.)	\$48.26	\$45.30	\$45.25	\$40.84
Apprentice/Ground man	Hourly Wage	\$18.74	\$19.47	\$17.79	\$18.04
Apprentice/Ground * man	Additional Charges (%)	113.00%	93.53%	\$20.47	75.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$39.88	\$37.68	\$38.26	\$31.56

Hourly Billing Rates for the Overtime Hourly Wage plus any Additional Charges for Eaach Classification of Labor for FY 26



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			l	Wright Tree Serive	
	Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts
	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
General Foreman	Hourly Wage	\$49.61	\$51.92	\$44.55	\$46.15
* General Foreman	Additional Charges (%)	62.00%	73.50%	\$22.09	69.00%
General Foreman	Billing Rate (\$/Hr.)	\$80.43	\$90.08	\$66.64	\$78.07
	-				
Crew Foreman	Hourly Wage	\$41.34	\$42.18	\$36.60	\$39.78
* Crew Foreman	Additional Charges (%)	75.00%	75.65%	\$25.73	69.00%
Crew Foreman	Billing Rate (\$/Hr.)	\$72.39	\$74.09	\$62.33	\$67.30
	.				
Climber	Hourly Wage	\$39.69	\$38.94	\$33.42	\$36.60
* Climber	Additional Charges (%)	77.00%	76.53%	\$24.42	69.00%
Climber	Billing Rate (\$/Hr.)	\$70.20	\$68.74	\$57.84	\$61.92
	.				
Trimmer	Hourly Wage	\$36.38	\$35.69	\$33.42	\$35.01
* Trimmer	Additional Charges (%)	79.00%	77.70%	\$24.42	69.00%
Trimmer	Billing Rate (\$/Hr.)	\$65.15	\$63.42	\$57.84	\$59.22
Apprentice/Ground man	Hourly Wage	\$28.11	\$29.20	\$26.69	\$27.05



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

Date: 1/3/2024

			Wright Tree Serive		1
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts	l

	City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Apprentice/Ground				1	
* man	Additional Charges (%)	92.00%	80.68%	\$21.62	69.00%
Apprentice/Ground man	Billing Rate (\$/Hr.)	\$53.84	\$52.76	\$48.31	\$45.76

C. Please State the Hourly Billing Rates for the Following Equipment

Aeiral Bucket 55-60'
with tools and
company issued cell
phone for the two
(2) Full Time and
Equipment Crews
Disc Chipper for the
two (2) Full Time
and Equipment
Crews

\$23.49	\$22.79	\$23.30	\$23.71
\$7.88	\$7.02	\$6.52	\$6.17
\$15.71	\$16.36	\$16.38	\$13.68



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

			Wright Tree Serive	
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts

City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Aerial Lift 42' with tools	\$23.01	\$23.36	\$24.58	\$22.75
Aerial Lift 55-60' with tools	\$23.22	\$22.26	N/A	\$23.92
Aerial Lift 70-75' with tools	\$30.91	\$29.15	N/A	\$28.26
4 x 4 Aerial Lift 50-60' with tools	\$31.89	\$31.27	N/A	\$29.24
Rear Lot Aerial Lift 42' with trailer and tools	\$33.92	\$57.62	N/A	\$34.85
Rear Lot Aerial Lift 50' with trailer and tools	\$33.92	\$57.62	N/A	\$43.66
Split Dump with tools	\$17.60	\$14.42	N/A	\$16.81
Grapple Prentice Loader	\$66.57	\$62.75	N/A	\$52.67
Tractor with Bat Wing Mower with appropriate				
mobilizing vehicle	\$57.75	N/A	N/A	\$50.64
Marsh Master with mowing deck with appropriate				
mobilizing vehicle	\$77.95	N/A	N/A	\$90.47



CITY OF LAKELAND FLORIDA PURCHASING AND STORES DIVISION 1140 E PARKER STREET LAKELAND, FL. 33801

PHONE: (863) 834-6780 FAX:(863) 834-6777

Bid Number: 2023-ITB-177

Title: Line Clearance Tree Trimming

		Wright Tree Serive		
Bidder:	Lewis Tree Service Inc	Nelson Tree Service LLC	Inc	Xylem Tree Experts

City & State:	West Henrietta, NY	Dayton, OH	West Des Moines, IA	Norfolk, VA
Old decondition	•	1		
Skid steer with				
Fecon mulcher or				
similar attachment				
with appropriate				
mobilizing vehicle	\$87.15	\$60.42	N/A	\$66.23
Jarraff with appropriate mobilizing vehicle	\$112.86	\$92.22	N/A	\$83.37

^{*} Wright Tree Proposal uses (\$) over (%) for Additional Charges for Classification of Labor